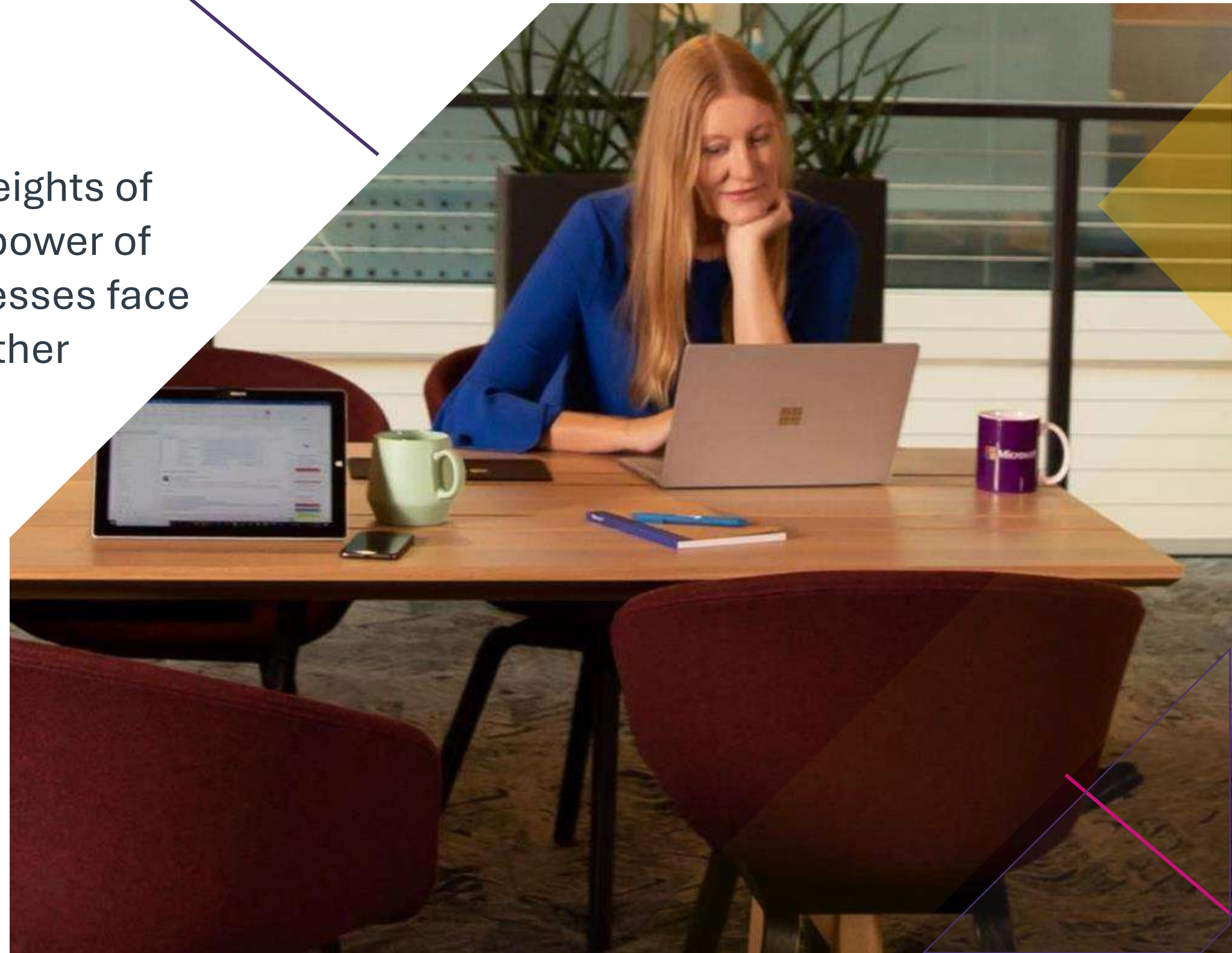


# Suppeco SRM

## Making Value Measurable

From the essentials of contract storage to the heights of collaborative innovation, Suppeco unlocks the power of relationships to solve the real challenges businesses face across the customer-supplier ecosystem – whether you're a growing SME or a global enterprise.







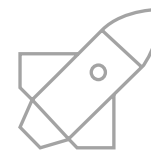
# In turbulent times, cost-cutting alone delivers less for every business.

In today's world of rising costs and global uncertainty, every business from small firms to multinationals - needs to prepare for potential disruptions over the next few years. Planning for different scenarios now can help build resilience and protect growth.



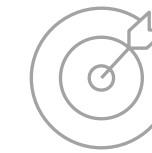
## Primary challenges

Until Covid supply chain was viewed as an overhead; the main drive to reduce cost. Without exception supplier performance management consisted of KPI dashboards and scorecards, costing millions in lost value from poor data retention.



## Ideal solution

Creating live narrative beyond mere dashboards has proven invaluable to customers like BAE Systems making it possible to learn lessons and capture value along the way rather than remediating after an event at seeing red dashboard KPIs.



## Desired outcomes

Increasing turbulence means constant containment and remediation - often against static CRM/SNow playbook metrics. Suppeco's live operational narrative runs in parallel to chart course, gauge performance or monitor compliance in real time.



# Suppeco

Suppeco helps both SMEs and large enterprises turn customer-supplier relationships into drivers of better service, clearer insights, and more sustainable, innovative operations - fuelling growth across the business or supply chain.

## Automate

No need to log-in. Data follows users. Auto workflows ensure KPIs, contract events, compliance or audits are never missed

## Actionables

Actionable visibility deep into supply chain with live assessment, continuous improvement, corrective measures

## Insights

Leverage unstructured data deep into the operational footprint. Delivering live interactive measurable insights





# Suppeco SRM and Microsoft Azure AI

Suppeco's advanced SRM capability, supercharged through integration with Microsoft Azure AI, transforms supplier relations into strategic assets. This partnership leverages cutting-edge analytics to drive operational excellence and innovation across the supply chain business ecosystem ensuring resilience and superior performance in dynamic markets.



## **Harnessing Unstructured Data**

Harness unstructured data analytics with Suppeco and Microsoft, enhancing real-time operational insights and supplier collaboration.

## **Realtime Data. All the Time Data**

Experience seamless power through our partnership with Microsoft; transform supply chains with real-time data and strategic agility.

## **Speed and Efficiency of Decisions**

Leverage our Microsoft partnership to integrate unstructured data seamlessly, boosting efficiency and real-time decision-making.





# BAE Systems and Suppeco together create innovative collaborative relationships

We wanted to move away from arm's length relationships to build our SRM capability to encourage more transparency and openness. Now celebrating 5 years. Suppeco has been key to enabling our SRM programme. The relationships we manage through the platform are improving supplier performance and delivering increased value to our organisation through the collaborative and open way of working that it encourages.

## ► Structure and Manageability

Suppeco brings structure and visibility to aspects of our supplier relationships that were previously intangible.

## ► Collaborative Transparency

Suppeco demonstrates our commitment to collaborative and transparent relationships with our most important suppliers.

## ► Becoming Customer of Choice

Our transparency and openness have gone a long way in demonstrating our desire to become our suppliers' customer of choice!



# Product Network and Sky's successful relationship using Suppeco SRM

Our SRM efforts including sustainability management lacked structure in both approach and tangibility, hindering improvement and value potential. Plus, wrapping conventional governance around our efforts to drive sustainable practice led to delay and unnecessary cost. Suppeco and Microsoft brought frictionless collaboration across the engagement. Supplier performance, CSR compliance and governance just flowed.



## Actionable Data in the Field

Suppeco allows us to engage in real-time with distributed teams and field agents across our operation. Providing a collaborative space for transparency on both data and actions.



## No More Silos


Suppeco removed silos to improve performance by pushing the data directly to those who need it. No more barriers to entry. Better participation through all levels of the operation.



## Easy Controllable Access

Suppeco's accessible to everyone anywhere literally in seconds. Us of course, our suppliers, their teams known to the operation and our guest trace auditors; subject to controls!





## Don't already know Suppeco? Why not Reach Out. Say Hi! Take a Tour!

[Get a free demo](#) [Explore a value first pilot](#)

Reach out for a discovery call: [www.suppeco.com/demo](http://www.suppeco.com/demo)

Ask a question via email: [info@suppeco.com](mailto:info@suppeco.com)

[General information click here to learn more](#)

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Gold Data Platform  
Gold Cloud Platform  
Gold Application Integration